



U.S.-Saudi Business Council  
مجلس الأعمال السعودي الأمريكي

# Partnership Opportunities in the Saudi Aviation Market Under Vision 2030

**February 28, 2024**

**Marriott Irvine Spectrum**

7905 Irvine Center Dr

Irvine, CA 92618

Room: James I

## Agenda

**9:30-10:00:** Registration

**10:00-10:05:** Welcome Remarks, Susanne Lendman, Interim President & CEO, U.S.-Saudi Business Council (USSBC)

**10:05-10:15:** Keynote Remarks, H.E. Abdulaziz Al-Duailej, President, General Authority of Civil Aviation (GACA)

**10:15-10:45:** Saudi Aviation Overview:

- Saudi Aviation Strategy - Rashid Alrashoud
- Air Transport & International Cooperation - Ali Rajab
- Aviation Safety and Environmental Sustainability - Capt. Sulaiman Almuhaimeedi
- Economic Policies and Logistic Services - Awad Alsulami
- Technology and Digital Transformation - Saud Alharbi
- General Aviation - Imtiyaz Manzary

**10:45-11:00:** Saudi Airport Sector: Implementation, Scale of Investments and Business Opportunities  
Mohammed Al Maghlouth, CEO, Matarat

**11:00-11:15:** Public Investment Fund: Projects and Partnership Opportunities  
Rayan Sindi, Senior Vice President, Public Investment Fund (PIF)

**11:15-11:25:** Investing in the Saudi Aviation Sector: Enablers and Incentives  
Abdulrahman Almazayad, General Manager for Defense and Space Sector, Ministry of Investment (MISA)

**11:25-11:55:** Q&A and Discussion Session, Moderated by Ana Carmen Neboisa, Vice President, USSBC

**11:55-12:00:** Closing Remarks, Susanne Lendman

**12:00-13:00:** Networking Luncheon

**13:00-17:00:** One-on-One Meetings

## List of Attendees

Company	Name	Title/Position
A&A Consultants, Inc.	Elfatih Ahmed	Managing Director
Aerotechnic USA, Inc.	Sanjeev Nookooloo	CEO
Air Tech Consulting, Inc.	Steven Shamsai	Managing Director
Airworx, LLC	Gregg Fialcowitz	President
American Airlines Group Inc.	Nate Gatten	Executive Vice President, Chief Government Affairs Officer
American Association of Airport Executives	Heba Gouda	Vice President, Global Operations
Archer Aviation	Tom Thynne	Head of Business Development
Arora Engineers	Adam Oliver	CMO
Arora Engineers	Barry Rondinella	Transportation Development Director
Assaia	Tim Toerber	Vice President Business Development
Aviation Communications Advisors	David Bruner	CEO
BETA Technologies	Kyle Clark	CEO/Founder
BETA Technologies	Skye Carapetyan	Sales Director
Blue Dome Technologies Corporation	Swaroop Patnaik	CEO & President
Boeing	Tosif Ahmed	Deputy VP, Sales & Marketing - Middle East
Bristow Arabia	Charles Gibran	Managing Director - Middle East
Bristow Group Inc	Richard Lapin	Vice President, Global Affairs
City of San Diego	Jorge Rubio, A.A.E.	Deputy Director of Airports
Collins Aerospace (RTX)	Waseem Naqvi	Director, Business Development and Solution Consultancy
Cubic Defense	Niosha Kayhani	Director of International Programs
Delta Air Lines	Don Cox	Managing Director - International Strategy & Planning
Delta Air Lines	Sarang Patel	Director - International Strategy and Planning
Dnamic AI	Sufyan Subzwari	Executive Partner
Embry-Riddle Aeronautical University	William Muldoon	Vice Chancellor, Business Development
FTR International Inc NV	Sam Katbi	CEO
Gameway	Jordan Walbridge	Co-Founder
Gensler	Timothy Sullivan	Principal - Aviation
Gensler	Keith Thompson	Aviation Leader, Studio Director, Principal
Ghafari Associates LLC	Ted Oberlies	Sr. Vice President, Aviation
Global BTG, LLC	Jacob Hodges	Founder, Managing Director
Global Infrastructure Partners	Avery Brooks	Principal, Transport
HOK Group, Inc.	Kaven Swan	Director
Honeywell International Inc.	Travis Hollowell	Vice President, Aftermarket
ICF International	Carlos Ozores	Vice President and Managing Director, Aviation

IDS Consulting Inc	Tarek El-Maissi	
IDS Consulting Inc	Bruce Snow	Senior Associate Middle East Regional Manager
IEA, Inc	Charles Wall	Director of Aviation
IEM International	Don Griffith	Director of Response Operations
IEM International	Scott Parkinson	
IEM International	Tom Powers	Manager, Air & Logistics
Important Initiatives III LLC	Dr. Harvey Weiss	President
Intermap	Kyle LaMarche	Director, Programs
International Trade Administration	Elmer Richardson	Commercial Officer
Jet Aviation	Hamzeh Zaza	Head of Business Development Middle East
Jet Aviation	Scott Zimmerman	Senior Business Development Manager
JetZero, Inc.	Dan da Silva	Chief Operating Officer
JetZero, Inc.	Sergey Kulyagin	CFO, Head of Corporate Strategy, Investor Relations
Joby Aviation	Eric Allison	Chief of Product
KN Legal	Tony Khoury	Partner
KN Legal	Mark Thurber	Partner
Knightsbridge Wireless Communications - KWC	Thomas Chanian	CEO & President
Lanzajet	Louay Masarweh	Vice President Operations
Leidos	Robert Goodhouse	Region Director, Middle East
luis vidal + architects	Andrew Kirchhoff	Principal, Airports Leader
Mach49	Mark Mitchell	SVP GCC and MENA Region, Executive (CEO) in Residence
Mach49	Ed Ross	COO
Massachusetts Institute of Technology	Antonio Dixon	Advisor
Natilus	Nolan Giblin	Head of Business Development
Natilus	Aleksey Matyushev	CEO
National Council on US-Arab Relations	H. Delano Roosevelt	President CEO
Omstar Environmental Products	Gino Grajeda	Director of Environmental Affairs
Omstar Environmental Products	Richard Skaggs	President
Pacific Consolidated Industries, LLC	Kim Greuel	Sales Director A&D
Pacific Consolidated Industries, LLC	Gary Swiniarski	Sales Director A&D
Pangiam	Marc Frey	Managing Director
Pangiam	Simon Wilcox	Senior Vice President
Persicus AeroConsult	Azin Hatefi	Director
Populous	Geoffrey Ax	Principal / Aviation Market Leader
Populous	Shireen Hamdan	Senior Principal / General Manager of Populous KSA
ProDIGIQ, Inc.	Rohan Jaswal	Business Development Manager
ProDIGIQ, Inc.	Arpit Malaviya	CEO
Qylur Intelligent Systems	Lisa Dolev	Founder and CEO

Raptor Scientific	Philip Gunn	Director, Strategic Partnerships
Red Hat	Nadine Gouda	Senior Deal Manager
Resecurity, Inc.	Shawn Loveland	COO
Riyad Bank	Josh Nowak	Vice President
Riyad Bank	Yara Sulaiman	Corporate Finance Credit Analyst
San Francisco International Airport	Kevin Bumen	Chief Financial and Commercial Officer
Sandag	Hasan Ikhata	CEO
Saudi Arabian Airlines	Jonathan Pansacola	Manager Sales & Marketing, Americas
Saudia	Lindsay Phillips	Senior Sales Executive
Seattle-Tacoma International Airport	Lance Lyttle	Managing Director, Aviation Division
SkySafe	Grant Jordan	CEO
Soen Audio	Hari Seedhar	CEO
SOI Aviation	Timothy Davidson	Business Development
Swell Capital Inc.	Felipe Cusnir	CEO
Tower Engineering	Rod Applegate	President
Tower Engineering	Habeeb Saeed	Consultant
Universal Weather and Aviation LLC	Greg Evans	
Utah State University	Bruce Miller	Professor and Department Head - Aviation Technology
Vaughn College	Ozzie Moore	Vice Chair of Board of Trustees
Verano Technical Services, Inc.	Ramsey Hissen	President
Viral Empire	Mohamad Kouzi	CEO
Viral Empire	Tarek Merheb	COO
ZeroAvia	Val Miftakhov	Founder & CEO

## Delegation & Staff

Organization	Name
GACA	His Excellency Abdulaziz Abdullah Al-Duailej
GACA	Ali Mohammed Rajab
GACA	Capt. Sulaiman Saleh Almuhaimeedi
GACA	Awad Atallah Alsulami
GACA	Eng. Imtiyaz Mohammed Manzary
GACA	Sulaiman F. Bin Saleem
GACA	Mohammed Alfaleh
GACA	Saud Marshoud Alharbi
GACA	Rashid Alrashoud
GACA	Azam Alsofayyan
GACA	Homoud Alzahrani
GACA	Ahmed Abdullah Bahameem
GACA	Ibrahim Saad
Matarat	Eng. Mohammed Abdullah Almaghlouth
Matarat	Hussain AboAleet
Matarat	Mohammed Alwashtan
Matarat	Thamer Bin Abdulaziz
Matarat	Abdullah Bin Suaydan
Matarat	Patrick Muller
Matarat	Diogenis Papiomytis
Matarat	Rudy Vercelli
Ministry of Investment (MISA)	Hani Alotaibi
Ministry of Investment (MISA)	Nawaf Altassan
Public Investment Fund (PIF)	Sindi Rayan
Cluster 2 Airports	Saad Alajlan
Cluster 2 Airports	Ali Masrahi
Dammam Airports Company (DACO)	Mahmuod Al Ahaiban
Dammam Airports Company (DACO)	Mohammed Al-Hassany
Dammam Airports Company (DACO)	Mahmuod Saleh M. Alyami
Jeddah Airports Company (JEDCO)	Dr. Turki Altheeb
Jeddah Airports Company (JEDCO)	Nouf Q. Al Qonisi
Jeddah Airports Company (JEDCO)	Mazen Johar
Riyadh Air	Abdulrahman AlRumayyan
Riyadh Airports	Ayman Abdulaziz Aboabah
Riyadh Airports	Nasser Saad Aldawain
Riyadh Airports	Mohammed Sakit Alshammari
Riyadh Airports	Raam Eissa
Wallan Aviation	Fahad Wallan
Photographer	Abdullah Alfuhaydi
U.S.-Saudi Business Council	Susanne Lendman
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U.S.-Saudi Business Council	Wiam Alwazir