



U.S.-Saudi Business Council
مجلس الأعمال السعودي الأمريكي

ANNUAL REPORT 2020

Connecting U.S. and Saudi Companies
for over 25 Years

Contents

2	LETTER FROM CEO
3	2020 HIGHLIGHTS
4	75 th ANNIVERSARY
5	BUSINESS DEVELOPMENT MISSIONS
6	COUNCIL EVENTS AND PROGRAMS
10	OUTREACH
11	MEMBERSHIP
13	BUSINESS ADVISORY SERVICES
14	COMMUNICATIONS AND PUBLICATIONS
15	U.S. MEMBER COMPANIES
16	SAUDI MEMBER COMPANIES
17	BOARD OF DIRECTORS
18	LEADERSHIP AND STAFF

*Front cover: King Abdulaziz Center for World Culture
Dhahran, Kingdom of Saudi Arabia*

Letter from CEO

My Friends,

If 2020 has taught us anything, it was to expect the unexpected! The year certainly started off strong with optimism and confidence in global trade and investment. International markets were on the uptick with groundbreaking new projects, technologies, and innovations.

February 14th marked the 75th anniversary of the historic meeting between President Franklin D. Roosevelt and H.M. King Abdul Aziz Al-Saud aboard the U.S.S. Quincy resulting in the formal establishment of diplomatic relations between the U.S. and Saudi Arabia. I was honored to have been invited to participate in the recreation of that meeting between the two leaders – one of whom was my grandfather – at an event in Jeddah. My team and I also had terrific meetings with a number of Saudi Government and business leaders to discuss goals for my first year as President and CEO of the U.S-Saudi Business Council (USSBC).

Well, by March we all knew that 2020 had different plans for us. With the COVID-19 pandemic spreading across the globe, our traditional ways of conducting business and socializing were turned on their heads. This resulted in B2B business categorically changing forever. What I am most proud of has been my staff's resilience and ingenuity in adapting to the new dynamics 2020 presented.

Like most private and public sector entities, the USSBC moved to a nearly virtual business model, and I am pleased to report that our Council witnessed a hallmark year with undoubtedly many "firsts." The Council successfully concluded its first virtual business development mission to Saudi Arabia, with participation from ten U.S. companies. We partnered with Saudi Government entities and companies such as SAMI, Industrial Cluster, SASO, Saudi Aramco, and SABIC among others, in offering innovative webinars for our members. If that weren't enough, the USSBC, a member of the Trade and Investment Taskforce of B20 Saudi Arabia, was thrilled to hold a joint virtual town hall with B20, covering their new COVID-19 initiative, and collected input from the Council's members.

As we charge into 2021, the Business Council retains the same optimism, confidence, and determination that we exuded last year along with the flexibility to handle whatever comes our way.

I want you to join us to take full advantage of all our programs and services. Please reach out to me or any of my team members to let us know about your latest business objectives and how we can help. In this time of social distancing, our goal is to work closer with you than ever before.

So, on behalf of the Board of Directors and our Council team, I thank you for your membership and mutual commitment to achieving peace through commerce.



H. Delano Roosevelt
President and Chief Executive Officer
U.S.-Saudi Business Council



2020 Highlights

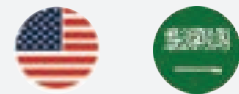
While the global pandemic this year fundamentally changed the way the global business community operates, the Council is pleased to have continued its important connections with Saudi Government entities, key industrial sectors, and crucial stakeholders, with the commitment to align with the economic principles presented in Vision 2030. In this light, the Business Council organized and executed more than 18 premier events, including 14 virtual events and webinars following the outbreak of the pandemic.



208
Members



27
New Members



89 119
Members by
Country



9
Outreach
Cities



18
USSBC
Events



1,132
Event
Attendees



2
Trade Missions



\$12.4 M
USSBC Supported
Exports



100+
Companies
Served

75th Anniversary

Business Council Celebrates 75th Anniversary of U.S.-Saudi Diplomatic Relations



Saudi Ambassador to Bahrain H.R.H. Prince Sultan bin Ahmed bin Abdul Aziz and USSBC President and CEO Delano Roosevelt, grandsons of the two leaders, February 2020



H.M. King Abdul Aziz Al-Saud and U.S. President Franklin D. Roosevelt, February 1945

February 14th marked the 75th anniversary of the historic meeting between U.S. President Franklin D. Roosevelt and H.M. King Abdul Aziz Al-Saud aboard the U.S.S. Quincy and the formal establishment of diplomatic relations between the U.S. and Saudi Arabia. In commemorating this special occasion, Business Council CEO Delano Roosevelt delivered remarks at a ceremony held under the patronage of H.R.H. Princess Reema bint Bandar, Saudi Ambassador to the United States. Mr. Roosevelt noted that “the meeting’s mission to build bridges of friendship, person to person, business to business, would prove to be the foundation for a friendship between these two great nations lasting for generations to come.”



H.H. Prince Faisal bin Farhan, Saudi Minister of Foreign Affairs, USSBC President and CEO Delano Roosevelt, and H.R.H. Princess Reema bint Bandar, Saudi Ambassador to the United States

“The enduring Saudi-U.S. relationship is a tribute to [King Abdul Aziz and President Roosevelt] who saw the importance of our cooperation and who at a turning point in history brought two nations together – a groundbreaking alliance between two nations that would transform the region. Saudi Arabia would become the United States’ first ally in the Middle East.”

- Princess Reema underscoring the vital role this meeting played.

Mr. Roosevelt further commemorated the anniversary during a celebration in Jeddah on the deck of the U.S.S. Farragut where the famous meeting when President Roosevelt met King Abdul Aziz was reenacted. The event was organized by the U.S. Navy and U.S. Embassy in Saudi Arabia, and led by Commander of the U.S. Naval Forces Central Command Admiral James Malloy and General John Abizaid, U.S. Ambassador to Saudi Arabia.

Business Development Missions

U.S. INNOVATORS IN CYBERSECURITY BUSINESS MISSION

The Business Council led a group of U.S. cybersecurity companies on a business development mission to Saudi Arabia in early February to the Global Cybersecurity Forum. Mission participants met with members from the National Cybersecurity Authority and received a closed door briefing from Dr. Ibraheem Alfuraih, the Deputy Governor for Strategy and Planning at the National Cybersecurity Authority.

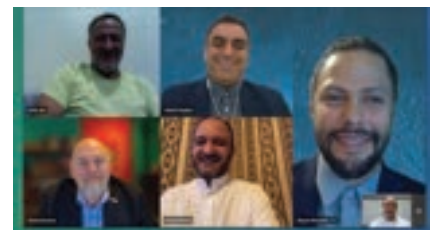


“During a Cybersecurity Trade Mission in early 2020, Council staff successfully introduced my colleague and me to many of our targeted key clients, stakeholders and decision makers in the Cyber (and defense) sector. I look forward to joining the Council on future Trade Missions and events, as well as utilizing their expertise in building connections and growing business in the Kingdom.”

John Hammond
General Manager Europe, Middle East & India | Critical Mission Solutions
Jacobs

FIRST SUCCESSFUL VIRTUAL BUSINESS MISSION TO SAUDI ARABIA

In November, the Council successfully concluded its first virtual business development mission to Saudi Arabia, with participation from ten U.S. companies engaged in power, security, artificial intelligence, water treatment, and engineering & construction management. This year’s challenging environment due to the global pandemic led the Business Council to create a new virtual method of connecting Saudi and U.S. companies.



“Being a leading Saudi group of companies with diversified business interests, IHCC Group was pleased to be part of the successful virtual business development trade mission organized by the USSBC. The success of the event was also translated into very productive virtual meetings with various U.S. companies in different disciplines which have been set as solid bases for long-term business collaboration in the Saudi market. We will continue our business collaboration with the U.S. companies we met and look forward to other USSBC business events in the near future”

Fahad Bajsair
Business Development & Growth Director
IHCC Group



Council Events & Programs



USSBC President and CEO Delano Roosevelt with GACA President H.E. Abdulhadi Almansouri

USSBC Organizes Meetings for GACA with U.S. Airport Executives

Per its MOU with GACA, the Council facilitated meetings for the GACA delegation at the 34th Aviation Issues Conference of the American Association of Airport Executives in January. During the visit, a number of senior U.S. airport executives shared their experiences and challenges in upgrading their facilities, and operating their airports in phases and while construction is in progress. They also shared their skills and knowledge in airport construction and operation to enhance efficiencies in regard to power conservation.

USSBC Holds Two Roundtables with Mashroat

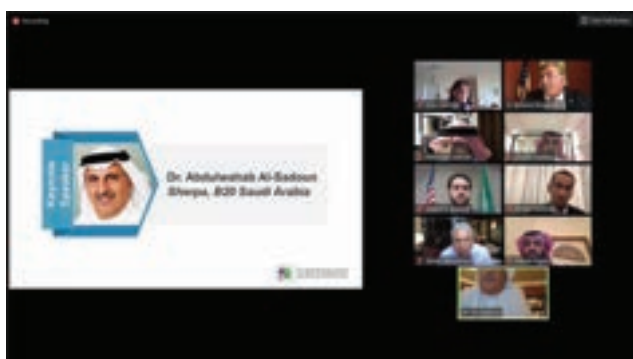


The Council hosted two roundtables with one-on-one meetings in March for Mashroat in Washington, D.C. and Los Angeles. Mashroat is a government agency designated to oversee ministry projects to improve delivery time and cost efficiency. The roundtable provided participants with an opportunity to learn about the mission and goals of Mashroat. Mashroat also discussed the magnitude of current and future projects in Saudi Arabia. The roundtable featured a presentation by Dr. Ali Almontashri, Director – Strategic Partnership Programs Department, who introduced Mashroat and spoke about Future Projects.

Council Events & Programs

USSBC Undertakes Initiatives to Support B20 Saudi Arabia

The Business Council, a member of the Trade and Investment Taskforce of B20 Saudi Arabia, worked on raising awareness of Saudi Arabia's role as the host of G20 in 2020 and the B20's role as the engagement group that represented the official voice of the G20 business community. We also used our media platforms to amplify the work, events, and policy recommendations of the six B20 taskforces and the Women in Business Action Council within the broader U.S. and Saudi business communities, especially micro and small and medium size enterprises.



In April 2020, the USSBC and B20 held a joint virtual town hall covering the B20's new COVID-19 initiative. The town hall, involving over 325 participants, collected input from the USSBC's members and the greater business communities of the U.S. and Saudi Arabia on the effects of COVID-19 on businesses of all sizes and recommendations for further consideration by the B20.

The Council concluded its coverage with a report on the B20's final 25 policy recommendations submitted during the virtual B20 summit

(October 26-27) and a 3,500-word op-ed by USSBC President and CEO, H. Delano Roosevelt, published in the 2020 edition of the Group of Nations Global Briefing Report.



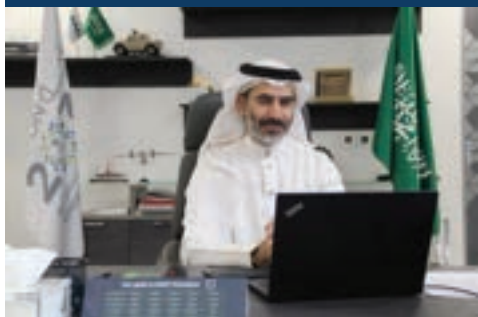
"I would like to commend the Business Council for a very successful Virtual Town Hall with B20 Saudi Arabia on initiatives combatting COVID-19. The insight and analysis were highly beneficial, and Sempra Energy looks forward to becoming more involved in their high-quality events."

Brian L. Kelly
Vice President, Federal Government Affairs
Sempra Energy

USSBC, Qiddiya Hold Webinar on Sports, Arts Opportunities

In May, the Council organized a virtual executive roundtable introducing opportunities for strategic partnerships, development and investment in Qiddiya, Saudi Arabia's multibillion dollar, giga-project dedicated to entertainment, sports and the arts. Speakers included Charalampos Chaitas, Executive Director for Arts, Culture and Education, and Almamoun Alshingiti, Executive Director – Sports.

Council Events & Programs



Virtual Discussion with SAMI Emphasizes Opportunities for Military Industry Localization in Saudi Arabia

The Business Council, in partnership with the U.S. Commercial Service in Riyadh and the American Business Group of Riyadh, co-sponsored a virtual discussion in May with Eng. Walid Abukhalid, CEO of Saudi Arabian Military Industries (SAMI), for U.S. defense companies and industry stakeholders. Eng.

Abukhalid lauded SAMI's partnerships with American firms, noting that of the 23 MOUs and MOAs that SAMI has signed to-date, many are with U.S. companies.

Council Organizes Webinar with Saudi Renewable Energy Industrial Cluster

In July, the Council, in partnership with the Saudi Renewable Energy Industrial Cluster, hosted a webinar, highlighting opportunities for American companies in Saudi Arabia's burgeoning renewable energy sector – both solar and wind. Dr. Alex Hernandez Director, Renewable Energy Cluster, Industrial Clusters Saudi Arabia, detailed Saudi Arabia's goals, current projects, processes, tendering framework, and government support for investing companies. As part of Saudi Arabia's ambitious Vision 2030 plan to modernize and diversify the country's economic base, a strategic initiative titled the National Renewable Energy Program (NREP) was created to maximize the potential of renewable energy in Saudi Arabia.



USSBC, SASO Discuss SABER Platform

The USSBC organized a webinar in September in partnership with the Saudi Standards, Metrology and Quality Organization (SASO). The webinar discussed the SABER electronic platform, which was launched by SASO to register and issue conformity assessment certificates for products before entering the Saudi market. SABER is an online verification tool which connects importers, SASO-approved certification bodies, and Saudi customs and related trade authorities in one online system.

Council Events & Programs



Council, SABIC Organize Webinar on Catalyzing Local Content Creation in the Kingdom

The Business Council, in collaboration with our Chairman's Circle member SABIC, organized a webinar on SABIC's localization program, NUSANED. The event in September provided an overview of SABIC's role in Vision 2030, its NUSANED platform, and how working together with SABIC, companies can capitalize on opportunities in the Kingdom. Both members and non-members were able to receive important information on how SABIC evaluates new partnership and investment opportunities.

USSBC Holds Industry 4.0 Webinar with Saudi Aramco

In partnership with Aramco Americas, the Business Council hosted a webinar in October on prospects for American companies in Saudi Aramco's Digital Transformation initiative and developing Saudi Arabia as a regional digital hub. As part of its In-Kingdom Total Value Add (IKTVA) program, Saudi Aramco is seeking to collaborate with IR4.0 companies to help the company create a centralized hub for IR4.0 technologies in King Salman Energy Park (SPARK) outside Dammam, and to ultimately support Saudi Arabia's transition from an oil-based economy to a center for innovation and a regional leader in digitalization.



Additional Virtual Programs

In collaboration with Saudi member Proven, USSBC led a webinar in April titled, **Saudi Arabia Private Sector Support Initiatives: What You Need to Know.**

In partnership with member Project Production Institute, the USSBC held a webinar in July titled **'How to Achieve Project Objectives During Covid-19.'**

In July, USSBC organized a webinar on **'Legal Considerations for U.S. Companies Adapting to the Evolving Defense Sector,'** with Saudi member AIDhabaan & Partners in association with Eversheds Sutherland.

In August, USSBC held a webinar in collaboration with member Project Production Institute on **'Supply Chain Resiliency During COVID-19 and Beyond.'**

Outreach

South Dakota



USSBC President Meets South Dakota Governor

Council President and CEO H. Delano Roosevelt traveled to South Dakota on September 20-26 to discuss export opportunities with South Dakota officials and business leaders, attend the famous Annual Custer State Park Buffalo Roundup, and visit the iconic Mount Rushmore. During his visit Mr. Roosevelt met with Governor Kristi Noem.

Maine and Iowa

Marking the 75th anniversary of U.S.-Saudi relations, Mr. Roosevelt traveled throughout the states of Maine and Iowa to discuss the lasting ties between the two countries and the abundant trade and investment opportunities open to U.S. companies in the Kingdom.



Pennsylvania

As part of its state partnership agreement with Pennsylvania, the Council served as the Authorized Trade Representative for Saudi Arabia in the state. In this role, the Council assisted 18 Pennsylvania small and medium sized companies realize export successes worth more than \$12 million. Companies served spanned a range of industries including construction, food services & goods, manufacturing, technology, transportation, and wholesale products.

Texas

USSBC held a Networking Breakfast in Houston in March for members and potential members. Companies represented industries including oil and gas, petrochemicals, construction, and manufacturing.

Membership



Participants at Mashroat Roundtable in Huntington Beach, CA in March

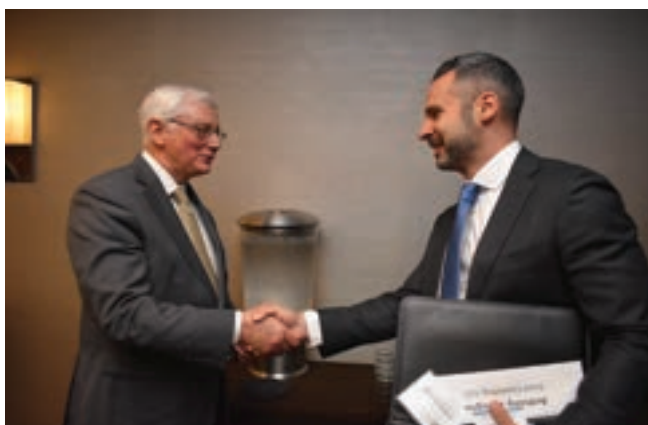
The Business Council is pleased to serve 208 member companies across an array of sizes and industries. The Council provides customized services to members in order to assist in advancing their market objectives in Saudi Arabia and the U.S. Member benefits include business advisory services, visa facilitation, in-depth market insight and analysis, and consulting.

MEMBERSHIP IN NUMBERS

27 New Members

89 U.S. Members

119 Saudi Members



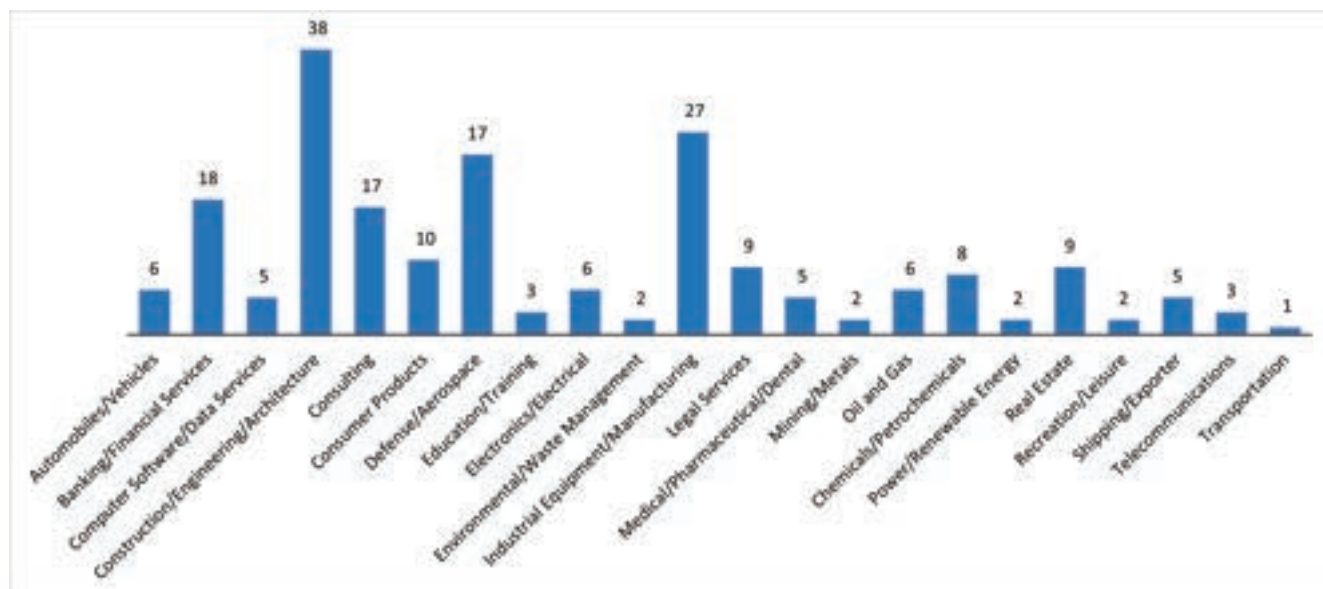
USSBC Senior Vice President David Callahan and Anthony Bologna, Co-Founder of Icon Consulting on Council mission to Saudi Arabia

Membership services provided in 2020 by Council experts include:

- Identification and evaluation of potential business partners
- Opportunities to network with member companies with related interests
- Member brand visibility and promotion on social media and marketing platforms
- Proactive individualized support through a designated account executive
- Analysis of import regulations and exports
- Proprietary industry reports and analysis
- Expedited document ratification and visa services

Membership

Member Companies By Primary Industry Type (2020)



In 2020, the Council was grateful to welcome 27 new members:

CHAIRMAN'S CIRCLE

Amazon
Facebook
Five Domains
PricewaterhouseCoopers LLP (PWC)

Professional Fighters League (PFL)
Saudi Arabian Military Industries (SAMI)
Saudi Telecom Company (STC)
Sempra Energy

PLATINUM

Armah Sports Company
Parsons Corporation
Tamer Group

GOLD

B&B Roadway & Security Solutions
BlenTex
DigiFlight, Inc.
Energy Focus, Inc.

System Studies & Simulation (S3)
TransparentBusiness, Inc.
VT Group

SILVER

AAR Corporation
Abacus Technology Corporation
Arabian Pipeline & Services Co. (ANABEEB)
ATR Inc.

Evo, Inc.
KPMG Al Fozan & Partners
Integration Innovation, Inc. (i3)
Landrum & Brown, Inc.
M2P Consulting

Business Advisory Services

Business Council Signs MOU with Saudi Export Development Authority



On October 19, 2020, the U.S.-Saudi Business Council (USSBC) signed a collaborative agreement with Saudi Export Development Authority (SEDA). The agreement, signed between USSBC President and CEO H. Delano Roosevelt and SEDA Secretary General H.E. Eng. Saleh Al Solami, aims to identify and grow new export opportunities and avenues, as well as facilitate long-lasting trade relationships in line with SEDA's mission. Over

the next year, the Council will work to advance SEDA's objectives by organizing programs, including a virtual workshop on 'Exporting to the United States,' as well as identifying and selecting U.S. partners for Saudi companies to support SEDA's export missions and benchmarks. These are among the many initiatives our Council looks to facilitate in the months ahead.

Council Introduces New Virtual Service to Help You Find Your Business Partner

In May, the USSBC introduced a complete package of services to identify qualified agents or distributors to help members and nonmember companies open new market channels. The Virtual Partner Search Service uses video-conference calls with pre-screened Saudi or U.S. companies to initiate dialogue with potential partners. Before spending the time or money to travel overseas, companies are encouraged to take advantage of this service in order to learn further about the Saudi market and connect directly with the partners looking to establish meaningful and long-lasting relationships.

Council staff provided a wide range of Business Advisory Services that include:

- Market Research
- Consulting on market strategies
- In-market due diligence
- Advising on cross cultural subjects
- Identifying market agents, partners and buyers
- Introductions to senior level government officials and private sector executives.

Communications & Publications

In 2020, the Council continued to expand its services and communications methods. With an economics department and dedicated communications and PR team, the Council remains committed to growing impact and reach as the source on business and trade in the U.S. and Saudi Arabia.

Media Outreach

Press outreach continues to grow significantly. The Council has increased its presence in top tier publications such as Asharq Alawsat, Saudi Gazette, Al Riyadh, Arab News, the Saudi Press Agency, and more.



44 Print Hits



76 Online Hits



USSBC Quarterly Contracts Awards Index Finds Large Audience



The USSBC Contract Awards Index (CAI) is an original report created by the U.S.-Saudi Business Council's economist. This report provides a sense of direction on construction activities that will transfer to the execution phase over the next 6 to 18 months. It encompasses construction related contract awards across all sectors within Saudi Arabia.

Communications Achievements and Offerings

- Launched rebranding campaign, including a new logo, business name, and website.
- Provided Weekly and Monthly Market/Economic Briefs to members.
Topics have included: Financial Sector Development Program, Renewables, Budget and GDP Review, Economic Impact of VAT Increase, Cybertechnology and U.S.-Saudi trade.
- Provided Weekly News Clips Service on news and events in Saudi Arabia.
- Provided electronic Monthly Bulletins to members on Council activities, upcoming events, publications, and special notices.
- Provided Quarterly Contract Awards Index Report, which garnered widespread Saudi press coverage.

U.S. Member Companies

Chairman's Circle

Air Products and Chemicals, Inc.
Amazon
Bechtel Corporation
Chevron
Exxon Mobil Corporation
Facebook
Five Domains, LC

Fluor Corporation
Jacobs
Mayer Brown
Morgan Stanley
Northrop Grumman
Penn Medicine
Professional Fighters League

Redwood Global, Inc.
Sempra Energy
Strategic Project Solutions, Inc.
(SPS)
TCW Group
The Greenbrier Companies
Worley

Platinum

Abbott Laboratories
AE7 Pittsburgh, LLC
Citigroup
Danaher
FlexSteel Pipeline Technologies
Ford Motor Company

Honeywell International, Inc.
KBR, Inc.
L3Harris Technologies
Leidos
Lockheed Martin Corporation
ManTech International

Oshkosh Defense, LLC
Parsons Corporation
Tronox

Gold

B&B Roadway & Security
Solutions
BlenTex
Booz Allen Hamilton
Children's Hospital of
Philadelphia
(CHOP)
DigiFlight, Inc.
Dow Materials Science Saudi
Arabia

Energy Focus
FLIR Systems, Inc.
HudsonAnalytix
Integrated Global Services
Jensen Hughes
Jones Group International
Kratos Technology & Training
Solutions
NEXTracker Inc.
SOS International LLC. (SOSi)

System Studies & Simulation,
Inc. (S3)
Stellar Energy Americas, Inc.
TransparentBusiness, Inc.
Ultra-Electronics, Advanced
Tactical Systems
VT Group
Westinghouse Electric Company

Silver

AAR Corporation
Abacus Technology Corporation
AccountAbility
ATR, Inc.
Chevron Phillips Chemical
Company
CIG Capital Advisors
Evo, Inc.
General Atomics Aeronautical
Systems
Grace
Greenpoint Technologies, Inc.
Gulf International Bank

Halo Maritime Defense Systems
Integration Innovation, Inc.
J.P. Morgan Chase & Co.
KPMG Al Fozan & Partners
Landrum & Brown, Inc.
Leo A. Daly
M2P Consulting
Management & Training
Corporation
MBC International Corp.
Piper Jaffray & Co.
SAFE Boats International
SAIC

Security Strategies Today
SGS North America Government
& Institution Services
Spraying Systems Company
Textron Systems
The Law Offices of George R.
Salem, PLLC
Weather Modification
International
Wunderlich-Malec Engineering,
Inc.

Saudi Member Companies

Chairman's Circle

Advanced Electronics Company Ltd.
Al Abdulkarim Holding Co.
Aljomaih Holding Company
Al Rushaid Investment Company
El Seif Development Co.

El Seif Group
Front End Limited Company
NEOM
PricewaterhouseCoopers (PwC)
Saudi Aramco

Saudi Arabian Military Industries
Saudi Telecom Company (STC)
The Saudi Investment Bank

Platinum

3M Saudi Arabia
Abdulaziz & Faisal Sons of
Abdullah Al-Rashed
Company Ltd.
Abdullah A.M. Al-Khodari
Sons Co.
Aldrees Industrial & Trading
Co. (ALITCO)
Al Kholi Group
Al Misehal Company Limited
Al-Qahtani Maritime
Alsalam Aerospace
Industries

Arabian Company for
Business Support Services
Armah Sports Company
Atheeb Holding Company
Bahamdan Group Holding
Dallah Albaraka Holding Co.
Enany Group of Companies
First National Human
Resources Company
KFB Group of Companies
Khalid Ali AlTurki & Sons
Maidan Systems Co.
Merrill Lynch Kingdom of
Saudi Arabia

Midad Holding Co. Ltd.
National Industrialization Co.
Omar K. Al-Esayi & Co. Ltd.
Omran M. Al Omran &
Partners Co. Ltd.
Sadara Chemical Company
Sanad Commercial
Investment Co. Ltd.
Saudi Arabian Mining
Company (Ma'aden)
Saudi Basic Industries
Corporation (SABIC)
Saudi Chemical Company

Saudi Consolidated
Engineering Company
(Khatib & Alami)
SETE Energy Saudia
Sherbiny Holdings
Tamer Group
The Law Firm of
Mohammad AlDhabaan &
Partners in Association
with Eversheds
The Olayan Group
The Saudi British Bank
(SABB)
Xenel Group

Gold

Aal Taher Group
Abdel Hadi Abdullah Al-Qahtani &
Sons Group of Companies
Abdulaziz Abdulhadi Al Judee &
Sons Holding
Alkhorayef Group Company Ltd.

Chubb Arabia Cooperative Insurance
Dhahran Techno Valley
Hoshan Company Limited
International Hospitals Construction
(IHCC)
Royana Corporation

Saudi Binladin Group
The National Shipping Company of
Saudi Arabia (Bahri)
United Motors Company
Zamil Group Holding

Silver

Abdulla Fouad Holding Co.
Abdullah & Saeid M. O.
Binzagr Co. Ltd.
Abdulla I. Albaijan Trading
Est.
Abdurrahman Al Oqaili Est.
Aggad Investment Company
(AICO)
Al Alamiah Company for
Education and Training
Al Dhahry Group & its
branches
Alfanar Construction
Ali Zaid Al-Quraishi &
Brothers Co. Ltd.
Al-Jazirah Vehicles
Agencies Co. Ltd.
Al-Minwal Trading Est. for
Investment
Al Moaibed Group Co. Ltd.
Al-Murjan Trading &
Industrial Co. Ltd.
Al-Suwaiket & Bader
Al-Busaies Attorneys at
Law

Altadrea Company for
Industry and Military
Equipment
Al Tamimi & Company
AMA Group
Apparel Trading Co. Ltd
Arabian Pipeline & Services
(ANABEEB)
Bassam Trading Company
Bayder National Trading
Cisco Saudi Arabia Ltd.
Dar Massader Trading
Company
Delmon Co. Ltd.
E.A. Juffali & Brothers
Hadeem Contracting Co.
Ltd.
Hajjan Trading & Industrial
Services Co. Ltd.
Hamad Bin Mohamed Bin
Saedan & Sons Co.
Jarir Investment
Jash Technical Services Ltd.
Jeraisy Group

Layal Al Riyadh Contracting
Est.
M. & A. Albawardi Group of
Companies
Mohmood Ali Alhamrani &
Companies for
International Trading
Omar Alrasheed & Partners
Law Firm
Palace Consulting
Engineers
Prima Global Company LLC
Rashed A. Al Rashed &
Sons Group
Rezayat Group of
Companies
SAB Express
Sabur Trading
Sahara International
Petrochemical Company
(Sipchem)
Salehiya Trading
Establishment
Samba Financial Group
Saudi Ceramics Company

Saudi Consulting Services
(SAUDCONSULT)
Saudi Diyar Consultants
Saudi Logistics & Technical
Support (SALTS)
Saudi Steel Pipe Company
Ltd.
Seder Group
Suhayl Bin Abdul Mohsin Al
Shoaibi & Sons Holding
Co. Ltd. (Shoaibi Group)
Sujan Trading Est.
Tamimi Group of Companies
The Law Firm of Mohamed
Al-Sharif
Track Holding Company
Wallan Group
Yusuf Bin Ahmed Kanoo
Company Ltd.
Zahid Group Holding LLC

2020 Board of Directors

Co-Chairmen

Abdallah S. Jum'ah
Chairman
The Saudi Investment Bank

Steve Demetriou
Chair & Chief Executive Officer
Jacobs

Vice Chairmen

Eng. Mubarak Al-Khafrah
Chairman
National Industrialization Company

Richard A. Debs
Advisory Director
Morgan Stanley

President and Chief Executive Officer

H. Delano Roosevelt

Board Members

Khalid Al Abdulkarim
CEO
Al Abdulkarim Holding

Khaled M. Al Seif
President and CEO
El Seif Group

Jack P. Williams
Senior Vice President
Exxon Mobil Corporation

Raaid K. Alireza
General Manager
Xenel Group

Walid Abukhaled
CEO
SAMI

Ajlan Al Ajlan
Chairman
Council of Saudi Chambers of
Commerce and Industry

Chris Ashton
Chief Executive Officer
Worley

Mosaed Alohali
President and CEO
Saudi Arabian Mining Company
(Ma'aden)

Rami Alturki
President and CEO
Alturki Holding

Leo A. Daly III
Chairman and CEO
LEO A DALY

Yousef Al-Benyan
Vice Chairman & CEO
Saudi Basic Industries Corporation
(SABIC)

Al Collins
Senior Vice President, Energy &
Chemicals Operations
Fluor

Charles Hallab
Partner
Mayer Brown

Ibrahim Al-Jomaih
Vice Chairman and CEO
Al Jomaih Group

Carmen Haddad
CEO, Citi Saudi Arabia
Citigroup Inc. Corporation

Stephen McDonald
President, Middle East Group
TCW

Nadhmi Al Nasr
Chief Executive Officer
NEOM

Amin Nasser
President and CEO
Saudi Aramco

Clay Neff
President, Chevron Middle East, Africa,
South America, Exploration &
Production Company, Chevron

David T. Perry
Corporate Vice President and Chief
Global Business Officer
Northrop Grumman

Rasheed Al-Rushaid
Vice Chairman and President
Al-Rushaid Group

Khalid Al Zamil
President
Zamil Group

Leadership & Staff

U.S. OFFICE

Senior Leadership



H. Delano Roosevelt
President and CEO



Susanne M. Lendman
Executive Director



David Callahan
Senior Vice President



Ana Carmen Neboisa
Vice President



Jamil Alothman
Vice President,
Industrial
Development

Business Advisory Services



Ishtiaq Hussain
Director



Mike Ryan
Business Strategy Advisor



Jay Ennis
Director, Projects

Communications & Marketing

Economic Research



Wiam Alwazir
Manager,
Communications



Ali Alwazir
Manager,
Public Relations



Robert Murden
Research Analyst



Albara'a Alwazir
Economist



Jacob Dichter
Research Analyst

Administration

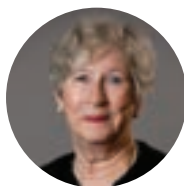
Visa Services



John Emmert
Controller



Jessilyn Joyner
Office Administrator



Anne Dawson
Receptionist/Admin
Support



Sahar Nadri
Director,
Visa Services



Salem Edelbi
Visa Services
Assistant

Membership

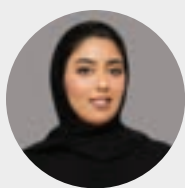


Sara Syed
Member Specialist

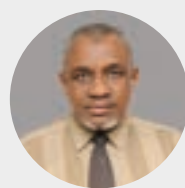
SAUDI ARABIA OFFICE



Abdulaziz Aldebasi
General Manager,
Riyadh Office



Hutham AlJalal
Business Develop-
ment Advisor



Yahya Musa Ali
Arabic Data Entry



Abdulaziz Abonyan
Senior Accountant



U.S.-Saudi Business Council
مجلس الأعمال السعودي الأمريكي

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