



U.S.-Saudi Business Council  
مجلس الأعمال السعودي الأمريكي

## **Trade Leads Program**

### ***Power and Industrial Companies***

*All of the below companies are seeking Saudi channel partners to help them introduce and market their products and services to end users in the Kingdom.*

#### **1. Asset Company**

153 East Center Street  
P.O. Box 89  
Canton, MS 39046-0089  
Tel: 601-351-3270

Neal Rich  
Managing Director  
[www.assetcompany.com](http://www.assetcompany.com)

#### ***Profile:***

ASSET Engineering is a consulting firm recognized as a specialist in power system design and analysis. Their team is anchored by veteran power system design leaders and a growing team of control system professional engineers. ASSET Engineering provides specialized electrical engineering design, protection and control systems, and project management services. Their clients include utility companies, independent power producers, and large industrial and institutional power users. Over 100 clients have relied on ASSET Engineering for optimized electrical designs that have stood the test of time.

#### **2. iNergy Solar**

525 West Maple Street  
Pocatello, ID 83201  
United States

Sean Luangrath  
Chief Executive Officer  
[www.inergytek.com](http://www.inergytek.com)

#### ***Profile:***

iNergy Solar is a manufacturer of solar devices designed to defeat darkness with sustainable products. The company's devices include solar panels, generators and solar

accessories that come in all shapes and sizes to power everything from smartphones to off grid homes.

### **3. Apfelbaum**

6006 Noth. Mesa, Ste 406  
El Paso, Texas 79912  
915-845-2009

Octavio Manzano  
Sales Manager  
[www.apfelbaumind.com](http://www.apfelbaumind.com)

***Profile:***

Apfelbaum Industrial, Inc, is a supplier of equipment, parts and accessories to support the industrial process. They also have a professional and certified team with a wide experience, to provide installation, commissioning, services, maintenance and training. They work with companies on projects from simple cycle turbines to combine cycle power plants with different sizes and configurations. They also work on combine heat and power heat recovery systems. Apfelbaum Transmission and Distribution Division provides power transformers, HV capacitive air-oil bushings, switchgears, mobile substations and electric transmission and distribution equipment.

### **4. Victory Energy**

10701 E. 126th Street North  
Collinsville, Oklahoma 74021

Gary Persichini  
Vice President Industrial Sales  
[www.victoryenergy.com](http://www.victoryenergy.com)

***Profile:***

Victor Energy is a manufacturer of fired packaged boilers, waste heat boilers and heat recovery steam generators. The company designs, engineers, manufactures and services fired packaged boilers, waste heat boilers, and heat recovery steam generators and equipment utilized in industrial markets, including power generation, bio-renewable, oil sands, petrochemical, district heating, education and healthcare.

### **5. Petrotech, Inc.**

151 Brookhollow Esplande  
New Orleans, LA 70123

Ray Jilley  
Director Project Development  
[www.petrotechinc.com](http://www.petrotechinc.com)

***Profile:***

Petrotech provides customized control system solutions for a full-service turnkey package. They provide engineering concept to installation, commissioning, and customer support. The company is headquartered in New Orleans, LA, and serves customers across the world, they meet worldwide safety and electrical protection regulations.

**6. Bellows Systems**

11981 FM 529 Rd  
Houston, TX 77041

Amit Katarya  
President and COO  
[www.bellows-systems.com](http://www.bellows-systems.com)

***Profile:***

Bellows Systems, Inc. (BSI), a Houston, Texas based company, is a manufacturer of metal bellows, expansion joints and exhaust systems. BSI's products are used in diverse industries such as oil and gas transmission, petrochemical plants and refineries, power generation, automotive, aerospace and defense. BSI specialize in multi-ply, long life expansion joints and can provide engineering assistance for any expansion joint/metal bellows needs.

**7. Bluewater Energy, Inc.**

4250 Industrial Center Lane  
Acworth, GA 30101

Michael Arrigo  
President  
[www.bluewaterenergyinc.com](http://www.bluewaterenergyinc.com)

***Profile:***

Bluewater Energy Solutions (BES) is a startup, commissioning, operations & maintenance support service group that focuses on turnkey and managed services. BES provides technical services to the energy and industrial sectors from startup & commissioning to long term operation.

**8. Sentry Global Solutions Inc.**

2010 Rotary Drive  
Humble, TX 77338

Jerry Basore  
CEO  
[www.sentry-gsi.com](http://www.sentry-gsi.com)

***Profile***

Sentry GSI provides protection solutions for oil-filled transformers. Sentry protects the transformers using their depressurization system. Their engineering team provides customers

with solutions designed to meet the environmental, building, and spatial standards required for each project site. Their systems design is affordable, reliable and maintenance free.